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Message Text

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17
ACTION EB-07

INFO OCT-01 EUR-12 EA-09 ISO-00 CAB-05 CIAE-00 COME-00

DODE-00 DOTE-00 INR-07 NSAE-00 FAA-00 L-03 SS-15 SP-02

NSC-05 H-02 /068 W
---------- 026720
P R 280415Z OCT 75
FM AMEMBASSY WELLINGTON
TO SECSTATE WASHDC PRIORITY 387
INFO AMEMBASSY PARIS

UNCLAS WELLINGTON 3184

E.O. 11652: N/A
TAGS: BEXP, NZ

1. ON OCTOBER 28 PAN AMERICAN AIRWAYS AND UTA
RECEIVED LETTERS DATED OCTOBER 20 FROM THE N. Z.
MINISTRY OF TRANSPORT ADVISING THAT THE GNZ APPROVAL
OF IXISTING PROMOTIONAL FARES TO EUROPE WAS WITHDRAWN
EFFECTIVE OCTOBER 28.

2. BOTH COMPANIES ADVISED THEY CAN NOW FILE WITH
GNZ FOR NEW FARE RATES AND ALSO FILE THAT THEY WILL
ABIDE BY NEW SEVEN-AND-ONE-HALF PERCENT RATE OF
COMMISSION BASED ON THE CICULAR WHICH AIR NEW ZEALAND
(ANZ) SENT TO ITS AGENTS LAST WEEK. THESE
DIRECTIONS ARE SIX PAGES OF COMPLEX DIRECTIONS.

3. PAN AM DIRECTOR FOR NZ, D.R. MARGAN TOLD EMBASSY
E/C COUNSELOR THAT HE HAS ADVISED PAN AM NEW YORK OF
GNZ ACTION. HE SAID HE FELT GNZ ACTION UNETHICAL.
AS ANZ OBVIOUSLY HAD ADVICE OF CHANGES WELL BEFORE
UTA AND PAN AM. IT WILL BE SOMETIME BEFOR PAN AM
CAN WORK OUT DETAILS AND NEW FARES AND COMMUNICATIONS
FILED, APPROVED AND PUT INTO EFFECT. ALSO THIS
METHOD IN EFFECT WILL FORCE PAN AM TO ACCEDE TO PROMOTIONAL
COMMISSION RATES ADVOCATED BY GNZ. (PAN AM HAD BEEN
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PRESSING TO MAINTAIN EXISTING COMMISSION ARRANGEMENTS

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WITH TRAVEL AGENTS.) NZ PAN AM DIRECTOR HAS RECOMMENDED
PAN AM REFRAIN FROM FILING NEW RATES. HE HAS AIRMAILED
COPIES OF ALL DOCUMENTS INVOLVED TO NEW YORK FOR STUDY. HE IS
SENDING EMBASSY COPIES OF DOCUMENTS ALSO. EMBASSY HAS SO FAR
NOT RECEIVED ANY COMMUNICATION FROM GNZ ON THIS.

4. FRENCH CHARGE D'AFFAIRS SAYS UTA IS URGING FRENCH
EMBASSY TO PROTEST TO MINISTRY OF FOREIGN AFFAIRS
THIS "RUDE" TREATMENT BY GNZ. HE SAID UTA CONTINUING TO
SELL TECKETS AT OLD RATE. CHARGE HAS ADVISED PARIS OF
DEVELOPMENTS AND IS AWAITING INSTRUCTIONS.
SELDEN

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Message Attributes

Automatic Decaptioning: X
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Control Number: n/a
Copy: SINGLE
Draft Date: 28 OCT 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
Enclosure: TAGS CHANGE PER WELLINGTON 3298 SHOULD BE EAIR VICE BEXP 11/7/75
Executive Order: N/A
Errors: N/A
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To: STATE
Type: TE
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